

20 JUNE 2011

RE: Elliott Electric Supply - Customer Support of Ralph's Supermarket 1600 Amp Service Rebuild

Mr. Bob Jones (Branch Manager),

LINX ELECTRIC executed a project at Ralph's Supermarket on Jones Creek Road on the evening of 14 June 2011. This outage was done at night to impact the customer's business the least. The scope of work was large considering the time frame LINX had to do it in.

I can't recall a time when the entire LINX ELECTRIC staff was on one job site together. This project will live in our history in "infamy". The project took over 19 hours to complete. 12 LINX men were on-site at one point or the other, around the clock. And they all did a great job!!!

There is one person in particular that is the only reason that this job was completed in the unfortunate 19 hours that we are still recovering from....... This person is not even our payroll. His name is **Weldon Dodd**.

I phoned Weldon earlier the day before the outage and let him know that we <u>may</u> need some support in an emergency, and I wanted to know if we could count on Elliott.

Weldon had just gotten cleaned up for bed when I called him for support between 9 and 10pm. He was on site within an hour, and wanted to know what we needed, and that he would be happy to get it for us.

I remember having a conversation with Weldon the next morning as the sun was coming up. Still with good spirits, there was Weldon...... asking if we needed anything, and he would be happy to go get it. He had stayed with us all night!!!

There are many things that come to mind when you really sit back and think about what makes a person or a company do what he did for us that night.......Used his own vehicle, spent this entire night tending our job site, just asking if we needed anything(AND CLEARLY WE DID!!). Weldon helped us come up with ideas, tools, and materials to complete the job.

As far as I am concerned, there is not a "supply house", or any vendor for that matter, that has ever supported LINX ELECTRIC the way we were supported the other night. I hope our customers think or our services like this.

My father, Tommy Linxwiler, and I own LINX ELECTRIC together......, we spoke a few days after the project, and decided there was only <u>one</u> thing that we wanted to remember about the night of 14 June 2011......And that is the great support that a special person gave us in a time of need, and Elliott Electric that gives Weldon the backing to serve engineers, electricians, and contractors to get the job done!

Many Thanks,

Brian Linxwiler Tommy Linxwiler

Owner / Electrical Engineer Owner / Founder

STAFF: Mike Price, Tyler Hammond, Jay Ferris, Jason Graham, Evans Lemoine, Brian Blair, Nathan Quebodeaux, Logan Billodeaux, Geoff Allen, and Danny Esque.